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## **Culligan® Commercial at Your Service**



# Thought leadership is part of everything you do, and facilities management is no exception – your school's mechanical room deserves a partner that can keep up.

Efficient, intelligent water systems combine with dependable service and knowledgeable expertise to provide effective water treatment solutions customized exactly for your campus. Provide for the very best environment for students, administrators, faculty, and guests with Culligan's commercial products and services designed specifically for all your needs.

#### **Benefits of Working with Culligan's Water Specialists**

- Depend on a local resource as your single point of contact for all water needs.
- Realize smarter solutions that make a lasting impact, thanks to familiarity with water challenges, processes, and equipment.
- Reduce maintenance costs and deferred maintenance needs.
- Increase efficiency and sustainability campus-wide.
- Promote health of students, faculty, administrators, and guests.
- Protect large capital assets, like boilers and cooling towers.
- Convenient rental, leasing and purchasing options available.

#### Case Studies with Proven Return on Investments

#### **Elite University in Florida does its homework.**

A large Florida university had an aging facilities department, on top of a variety of parts and brands of equipment that had been collecting over the years. They needed a partner who could not only service and maintain the existing infrastructure, but also someone they could count on to update parts and modernize systems when the time came.

**Customer** - An elite research university in Florida that maintains 24 buildings across its 475-acre campus and provides academic and degree programs for its nearly 40,000 students.

**Situation / Opportunity -** The school was losing money each month the boiler and facilities servicing wasn't performed, and when it was, it often wasn't done to equipment and process requirements. Campus-wide, this meant increased costs in upkeep and rising amounts of salt, water, and electricity necessary to keep everything running smoothly. Aging products from different brands and eras presented servicing challenges, while inefficient, low-recovery reverse osmosis products and outdated softener equipment created larger financial burdens every month.

Additionally, they needed to fix drinking water solutions, lab water service, traditional coolers, salt delivery, UV lamp maintenance, and pretreatment maintenance. And they needed a local professional who could provide it all, dependably and with minimum weekly service and on-call availability.



#### **Equipment Installed -**

- (2) G1 Reverse Osmosis Systems
- (2) 1.5" HE Duplex Carbon Filters
- (2) 1.5" HE Twin Unit Water Softeners
- Numerous Portable Exchange DI Tanks
- Service Contracts for Testing Product Water
- Service Contracts for Cartridge Filter Changes

**Solution -** From its patchwork of facilities equipment to the layout of its campus and water needs, the main campus of this state-run Florida university had some unique water challenges. University administrators needed a completely outsourced, local partnership they could count on. They found it with Culligan®.

Culligan became the partner that could meet, and exceed, all their needs by:

- Learning the university facilities systems inside and out.
- Evaluating existing infrastructure and issues.
- Working on competitor products to help improve efficiency.
- Providing innovative, efficient water treatment solutions.
- Applying a vast product knowledge that extends into different brands, years, and models of water treatment equipment and service techniques.
- Being on-site weekly for attentive regular maintenance.
- Remaining a local resource, no more than a call away, for any unexpected issues.

Culligan® installed new reverse osmosis products, carbon filters, and high-efficiency units to start saving the university money immediately. The addition of portable exchange deionizers and a revised emphasis on water quality testing with an updated schedule for filter cartridge replacement helped increase savings for the long term, and ensure the proper functioning of some of the university's most expensive equipment and important systems.

Results and Customer Benefits - The university now enjoys cost savings from increased efficiencies on multiple facilities fronts, including:

- Salt savings.
- Energy usage.
- Water usage.
- Time savings, since university administrators deal with one point of contact in their Culligan representative rather than multiple vendors.

The difference better, harder-working water makes is noticeable throughout the campus, from labs and boilers to drinking fountains and dorm rooms.

### **80 Years of Water Treatment Experience**



#### We ask the Right Questions so you Get the Right Solution.

The Culligan® Commercial process begins with a Culligan® professional working with you to identify your specific water quality needs. By understanding these needs, we can customize a system that gives you everything you require and nothing you don't — saving you money and helping you increase your return on investment (ROI). At Culligan®, we take pride in working closely with our customers so that we can provide comprehensive commercial water treatment solutions.

Culligan® customers in the education market can realize substantial benefits by using treated water in boilers, hot water heaters, laboratory, foodservice, dishwashing, laundry and vended services. Culligan® Commercial water treatment systems help uphold quality standards, while adding value to your business.

CALL TODAY! **877.631.0613** 



#### Place Your Commercial Water Treatment Needs in the Hands of a Global Leader.

For 80 years, Culligan® has made better water. Our global network, comprised of 800+ dealers and international licensees in over 90 countries, is dedicated to addressing your water-related problems. As a worldwide leader in water treatment, our sales representatives and service technicians are familiar with the local water conditions in your area. Being global and local position us to deliver customized solutions to commercial and industrial water issues that affect your business and your bottom line.

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